



October 16, 2015

Dear Fellow Shareholders,

Attached are our third quarter financial results. When you compare this year's third quarter with last year's third quarter, it shows some growth in loans. As we reported in the second quarter 2015 letter, we have been behind in loans, but we are happy to report that we made up some of that lost ground during the third quarter. Our quarterly Net Interest Income (Revenue from loans and investments less interest cost) was up only 1% due to competition on rates and the small increase in loans. Our Non-Interest Income was up 20% mostly due to continued strong growth in our Mortgage Division. Our Non-Interest Expense was up 11% due to the new office in Germantown, as well as increased staffing of the Mortgage Division. Net Operating Income was down 5% as a result. Our provision for loan loss in the quarter was near zero and this compares to \$490,000 in 2014, resulting in a Net Income before Tax after Provision being up 20%. Our Net Income after Tax was up 21% for the quarter versus the same quarter of last year.

For the trailing 12 months versus the previous 12 months ending Sept. 30, 2014, Net Income after Tax was up 35%. Earnings per share (fully diluted for options and warrants) for the trailing 12 months were \$1.18 versus \$0.88 for previous 12 months. Our Return on Ending Equity for trailing 12 months was 9.84% which is close to our current goal of 10% and a substantial improvement over 2014 of 8.23%. We continue to have good loan quality as this is vital to our success.

There were no stock trades during the 3<sup>rd</sup> quarter, but a couple of sales that were completed early in the 4<sup>th</sup> quarter were at \$15. As mentioned previously, we have no established market for trading our stock. However, we do have an established policy regarding the matching of buyers and sellers. If you are interested in buying or selling your shares, please contact Zora Pannell at (901)333-8819 or [zpannell@triumphbank.com](mailto:zpannell@triumphbank.com). Neither Triumph Bancshares nor the Bank makes any recommendations on whether to buy or sell and makes no recommendations on pricing.

Please keep us in mind when you learn of banking needs for your friends and family. Thanks, as always, for your continued support.

Sincerely,  
Triumph Bancshares, Inc.

A handwritten signature in black ink, appearing to read "Hilliard Crews", is written over a light blue horizontal line.

Hilliard Crews  
Chairman